



# Real Estate Professionals

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"Always There For You"

August 15, 2015

To Whom it may concern:

I became acquainted with Analytical Water Solutions in 2010 when I was the Chairman of the Camp Verde Sewer District. We needed to clear sludge out of a settling pond at the sewage treatment plant. We had three bids to complete this work by draining the ponds and loading up the sludge into 40 yard containers, then hauling the sludge to the dump. These were large ponds and the lowest bid was \$1,050,000. After hearing about Analytical Water Solutions and their bid of \$125,000.00 to do the same job by using enzymes, I had to look into this one. Unfortunately, the Board did not use the Bio-Zyme solution of enzymes for this project.

Recently one of my client's had his home flooded because his toilet got stuck in the flush position and his leach lines were slow draining. He called a septic pumping company who came out and pumped the tank and leach lines. They told him he needed to replace the leach field because it was completely clogged, and there were no other options. The cost of this would have been in the range of \$4,000.00 to \$6,000.00. When he shared this with me, I told him about Bio-Zymes manufactured by Analytical Water Solutions. Analytical Water Solutions set him up with an automatic timed injection pump system attached to a five gallon container. It pumped the required amount of Bio-Zyme solution into the system, 15 minutes each morning. After 30 days there was a very noticeable difference in the speed the system leached at. After 45 days the system was no longer slow draining and was more like new. To test the system and validate the effectiveness of using the BioZyme they ran two toilets, the bath, the shower, and the dishwasher all at the same time. There was no evidence of any back up in the system at all. It was as if the system had been entirely restored to new. The total solution used was 10 gallons of Bio-Zyme over three months and now their system is operating worry free again. The cost of all this was at less than \$800.00.

Thanks again Analytical Water Solutions.

Rob Witt  
Realtor  
Camp Verde, Arizona